



RFQ CMRE 24-012

La Spezia, 1 October 2024

**SUBJECT: REQUEST FOR QUOTATION (RFQ) NO. CMRE-24-012, FOR THE PROVISION OF SUPPORT AND MAINTENANCE OF DELL STORAGE INFRASTRUCTURE.**

Ladies and Gentlemen,

1. CMRE intends to replace its storage infrastructure; therefore, you are invited to submit your best quotation for the provision of the required items as per the description provided in the Technical Specifications at Annex 2 of this RFQ.
2. Formulation of quotes: Firm Fixed Price quotations, in EURO currency, shall be submitted by filling out the Schedule of Supplies and Prices provided at Annex 1 of this RFQ. Please note that the STO CMRE is exempt from payment of all duties and taxes (including VAT) on expenditures. Partial bidding is not allowed.

Quotes shall be sent via e-mail to [Contracting@cmre.nato.int](mailto:Contracting@cmre.nato.int) as soon as possible and **no later than Monday 21 Oct 2024, 10:00 hrs local time**, referencing this RFQ and addressed to CMRE Contracting Officer. Please note that messages exceeding the size of 15MB cannot be received by our server.

3. Contract award: The Contract will be awarded, subject to availability of sufficient funds, to the firm offering the lowest priced technically compliant quote. Technical compliance will be met if the items proposed meet (or exceed) all of the Technical Specifications listed in this RFQ.

The possible resulting contract will be governed by the applicable STO CMRE Procurement Contracts Standard Terms & Conditions, available for view and download at: <https://www.cmre.nato.int/general-information/>.

Regards,

//Original Signed//

Laure Briegne  
Head Procurement & Contracting Branch (Acting)  
Tel: +39 018 752 7342  
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*Enclosure:*  
*- Annex 1: Schedule of Supplies and Prices;*  
*- Annex 2: Technical specifications.*

Annex 1: Schedule of Supplies and Prices for RFQ CMRE 24-012

**Schedule of Supplies and Prices**

Item No	Description	Unit of Issue	Qty.	Price (Euro)
1	Hardware, Software, and Installation (ref. item #1 of technical specs at annex 2 of the RFQ)	lumpsum	1	
2	Migration Services (ref. item #2 of technical specs at annex 2 of the RFQ)	lumpsum	1	
			<b>Total (Euro)</b>	

**Special Terms and Conditions:**

- 1) Terms and place of delivery: DAP @ CMRE, Viale San Bartolomeo 400, 19126 La Spezia, Italy.
- 2) Payment terms: Net 30 upon CMRE acceptance of goods and services.

(End of Schedule of Supplies and Prices)

Annex 2: Technical specifications for RFQ CMRE 24-012

**Technical specifications**

1. Hardware, Software, and Installation

The solution should be based on Dell PowerScale with the capacities listed below. The offer must include hardware delivery to CMRE, physical installation and activation at the CMRE Data Center.

Qty	Sku	Description
6		<b>PowerScale A300 - EMEA</b>
6	210-AZUP	A300 - L3 - 120TB (15x8TB)/800GB SSD
6	590-TFHE	2x25GbE (SFP28) Back-end W/O OPTICS
6	590-TFBK	2x25GbE (SFP28) W/O OPTICS
6	407-BCIU	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6
6	709-BDXL	Parts Only Warranty 36 Months, 36 Mese/i
6	199-BJZR	Prosupport Plus and 4Hr Mission Critical Initial, 36 Mese/i
6	711-BBOF	Keep Your Hard Drive For Enterprise, 36 Mese/i
6	683-BBNR	ProDeploy Plus PowerScale Node
2		<b>PowerScale Chassis - EMEA</b>
2	210-BBFS	Base Chassis - Normal A-Series
2	709-BDXL	Parts Only Warranty 36 Months, 36 Mese/i
2	199-BJZR	Prosupport Plus and 4Hr Mission Critical Initial, 36 Mese/i
6		<b>PowerScale OE Software - EMEA</b>
6	210-BBWD	PowerScale Hybrid OESW Virtual Base
6	487-BEBP	ProSupport Plus Mission Critical OneFS Hybrid Software Support-Maintenance, 36 Mese/i
6	149-BBGK	OneFS Base License A3 2-8TB Tier 3 L3=ID
720	149-BBGI	OneFS Capacity A3 Tier 3 L3=CB
6		<b>PowerScale Additional Software - EMEA</b>
6	210-BCEP	PowerScale Hybrid ADDSW Virtual Base
6	151-BBGR	Enterprise Bundle A3 Tier 3 L3 =ID
6	151-BBHJ	SnapShotIQ Base License Bundle A3 Tier 3 L3 =ID
6	151-BBJE	SmartConnect Base License Bundle A3 Tier 3 L3 =ID
6	151-BBJS	SmartQuotas Base License Bundle A3 Tier 3 L3 =ID
720	151-BBIY	SnapShotIQ Capacity License Bundle A3 Tier 3 L3 =CB
720	151-BBJK	Enterprise Bundle Capacity A3 Tier 3 L3 =CB
720	151-BBJM	SmartQuotas Capacity License Bundle A3 Tier 3 L3 =CB
720	151-BBJP	SmartConnect Capacity License Bundle A3 Tier 3 L3 =CB
6	151-BBEE	SWIFT for OneFS (\$0.00)
6	151-BBDR	STIG Hardening for OneFS (\$0.00)
6	151-BBJB	SmartDedupe Base License A3 Tier 3 L3 =ID
720	151-BBJF	SmartDedupe Capacity License A3 Tier 3 L3=CB

6	487-BDZG	ProSupport Plus Mission Critical Additional Software Support-Maintenance, 36 Mese/i
6	151-BBEH	HDFS for OneFS (\$0.00)
1		<b>Dell Networking Switches - EMEA</b>
1	210-AWOS	S4112F Dell Networking Switch
1	528-CKSS	OS10 Enterprise Software, S4112F
1	343-BBJX	User Documentation EMEA2 (English/Slovenian/Slovakian/Polish/Czech/Hungarian/Greek/Arab)
1	750-ACVX	S4112F Install Kit
1	750-ACVY	DELL Switch, Dual Tray Kit for S4112F, 1U
1	750-ACWB	EMC GEN3 Switch Rail 22-31in Offset Kit, S4112F
1	709-BDXY	Parts Only Warranty 36 Months, 36 Mese/i
1	199-BJZR	Prosupport Plus and 4Hr Mission Critical Initial, 36 Mese/i
1		<b>Dell Networking Switches - EMEA</b>
1	210-AWOS	S4112F Dell Networking Switch
1	528-CKSS	OS10 Enterprise Software, S4112F
1	343-BBJX	User Documentation EMEA2 (English/Slovenian/Slovakian/Polish/Czech/Hungarian/Greek/Arab)
1	709-BDXY	Parts Only Warranty 36 Months, 36 Mese/i
1	199-BJZR	Prosupport Plus and 4Hr Mission Critical Initial, 36 Mese/i
1		<b>PowerScale Accessories - EMEA</b>
1	210-AYYS	Accessories Virtual Base - VI
3	450-AJHP	PWCRD KIT for Normal Chassis
1	750-ACGE	Node Filler with Normal Sleds
1	750-ACGE	Node Filler with Normal Sleds
4	470-AFFZ	100G to 25G Breakout (4)SFP28 to (1)Q28 DAC 3M

## 2. Migration Services

Data migration services must cover the transition from the current Isilon-based storage system to the new system, including the existing folder structure and permissions. This will be conducted at CMRE premises in La Spezia, Italy.

Qty	Sku	Description
1		<b>PowerScale Services – EMEA</b>
1	210-AYWM	PowerScale Services
10	519-BGJS	ProDeploy Additional Deployment Time:8 Hour Onsite File and Object Storage Tech Resource
1	519-BDBY	ProDeploy Plus Addon PowerScale Advanced Bundle Design

## 3. Post-award deliverables

The contractor shall furnish to CMRE the following documents:

- An architecture document, developed in collaboration with CMRE staff, adhering to the center's security guidelines and current storage infrastructure configuration.

- A project plan outlining timelines, milestones, and resources.
- Standard documentation detailing the architecture and all configuration elements.

#### 4. Timelines

The project, including data migration, must be completed within three months from date of contract award.

(End of RFQ)