



CMRE Contracting Office
 Viale San Bartolomeo, 400
 19126 - La Spezia (SP), Italy
 Telephone: +39 0187 527425
 E: contracting@cmre.nato.int

RFQ CMRE 25-024

La Spezia, 21 November 2025

SUBJECT: Request for Quotation (RFQ) no. CMRE 25-024, for the provision of Lathe and Milling Machine Works to the CMRE, in La Spezia Italy.

Ladies and Gentlemen,

The Centre for Maritime Research & Experimentation intends to award a Basic Ordering Agreement for the provision of Lathe and Milling Machine Works. Base performance period will be from January to December 2026. Two (2) further options years are foreseen (2027 and 2028).

The purpose of this letter is to invite your company to submit a quote, complete with the required technical submittals, in support of the requirement described in the enclosed Performance Work Statement, using the following Schedule of Prices:

Schedule of Prices

Item Description	Type	Maximum Estimated Quantity	Unit of Issue	Unit Price	Total Amount
Lathe and Milling Machine Works	FFP/IDIQ	2800	Hours		

Note: The above listed annual estimated quantities are indicative only and not binding for the Centre.

Firms shall provide all-inclusive, firm fixed price (FFP), hourly rates for services/works to be performed at the Contractor's premises by filling out the "Unit Price" and the "Total Amount" columns. The quoted price is valid for the base period only (i.e. 2026). If option years will be awarded, price

will be adjusted for inflation using the most recently available applicable annual official NATO Countries Inflation rate factor. A complete description of services/works to be performed and qualifications required can be found in Performance Work Statement at page 3.

Firm Fixed Price quotations shall be sent via e-mail to Contracting@cmre.nato.int by **10:00** hours, local time, **3 December 2025**, referencing this RFQ and addressed to CMRE Contracting Officer. Please note that messages exceeding the size of 15MB cannot be received by our server.

The possible resulting contract will be governed by the applicable STO CMRE Procurement Contracts Standard Terms & Conditions, available for view and download at: www.cmre.nato.int/index.php/procurement/general-information. Please note that the STO CMRE is exempt from payment of all duties and taxes (including VAT) on expenditures.

Point of contact for this RFQ is Ms. Giovanna Demi, at:

Phone no. +39 0187 527 425

Fax +39 0187 527 424

E-mail Giovanna.Demi@cmre.nato.int or Contracting@cmre.nato.int referencing this RFQ.

Regards,

NATO STO CMRE

Contracting Officer

APPENDIX “A”

Lathe and Milling Machine Works (RFQ CMRE 25-024)

Performance Work Statement

1. General Description of Services: Lathe and Milling Machine Works to be provided by an external Contractor to the Engineering Branch (EB), Ocean Engineering Section (OES), of the Centre for Maritime Research and Experimentation (CMRE) in La Spezia, Italy.

2. Detailed Description of Services: Contractor will manufacture fully machined, small to medium size parts, to be assembled in deck machinery, marine and underwater instruments, autonomous vehicles, and other assets supporting marine research and operations. The Contractor will be ultimately responsible for the state-of-the-art execution of the work; CMRE reserves the right to inspect said works during the course of execution at the Contractor's workshop. Other relevant definitions of the service are as follows:

- a) Materials: suitable for the marine environment (e.g. steel, stainless steel, aluminum alloys, plastics and foams, titanium, zinc, brass, bronze), or others as required;
- b) Materials will be supplied by CMRE, in coordination with the Contractor;
- c) Type and range of machinery: manual and CNC lathes and mills, multi-axis (≥ 4) CNC, other support equipment (e.g. shapers, planers, drills, grinders, power saws, presses);
- d) Machinery, equipment and tools will be provided by the Contractor.
- e) Precision grade: medium to high (e.g. automotive / defense industry manufacturing accuracy).
- f) General manufacturing instructions: sketches, drawings or solid models prepared by EB/OES Staff, or reverse engineering from existing parts performed by the Contractor by means of 3D scanners.
- g) Special manufacturing instructions: to be agreed upon with the Contractor on a case by case basis.

3. Essential Eligibility Requirements: Firms shall provide – together with their quotes – relevant documents and certifications to prove they meet the following eligibility requirements:

- a) Required qualifications: The Contractor must be qualified IAW ISO 9001:2015, “Quality management systems”.
- b) Skills: the Contractor should possess, and be able to demonstrate (e.g. past experiences and business cases, Customer's portfolio, CVs of key Persons), their qualification and suitability to perform the assigned services, as described above.

- c) Supervision: the Contractor should be capable of working with minimum supervision and without any training to be provided by the CMRE; sub-contracting is forbidden.
- d) Language: The working language is Italian, but the Contractor should possess the ability to express himself/herself in English up to an elementary level.
- e) Eligibility: Contractor personnel proposed must be citizen(s) of a NATO member nation.

4. Place of Performance: The Contractor will perform works and service at his own premises and facilities. Delivery of manufactured items will be FOB EB Workshop (B26) at CMRE, La Spezia – Italy.

Notices to Bidders for RFQ CMRE 25-024

1. SOLICITATION TYPE. This is an RFQ (Request For Quotation), issued using simplified acquisition procedures in accordance with NATO Financial Regulations and applicable Procurement Directives.
2. BASIC ORDERING AGREEMENT. As a result of this solicitation, the CMRE intends to award a **Basic Ordering Agreement - BOA**. A BOA is a written agreement, not a contract – since no commitment to purchase and neither to perform exists between the parties. Such commitment will be generated by resulting future contracts (in the form of **task orders**) referencing the BOA's terms & conditions, and price rates. The future contract(s) issued reference the BOA, will be based on a **Level of Effort** and priced using the proposed firm-fixed hourly rates - subject to economic price adjustment for inflation in the option years, if exercised.
3. ORDERING. Services will be provided by the Contractor upon CMRE's request, through the issuance of separate task order(s)/contract(s) that will indicate the task(s) to be performed, possible deliverables, and the estimated number of work hours to perform such activities, using the hourly rates, terms and conditions agreed in the BOA.
4. QUANTITIES: While the precise quantity of services required is not known at the time of this solicitation, the total estimated level of effort envisioned per calendar year is approx. **2800 working hours**. Actual effort quantities will be defined in each separate task order.
5. AWARD METHOD: Lowest Priced Technically Acceptable (LPTA) quotation, without further discussions/negotiations. The Contracting Officer may request clarification of offers before award, as and if deemed necessary.